



PRESS RELEASE

French Healthcare showcases its innovations at Medica & Compamed

Paris/Dusseldorf, November 12, 2020 – Several French Healthcare companies will showcase their innovations and technologies at Medica & Compamed taking place 16-19 November 2020.

FRANCE: #2 IN EUROPE FOR MEDICAL DEVICES

The French medical device market is the second largest in Europe after Germany (MedTech Europe, 2019). The medical device industry covers products in a wide range of therapeutic and operational fields, ranging from syringes and MRI scans to in vitro diagnostics.

MANUFACTURERS AT THE CUTTING EDGE OF INNOVATION

France has 1,502 businesses in the medical device sector, 93% of which are SMEs, generating revenues of €30 billion, including €9 billion in exports. Nearly 90,000 people work in the sector in France, including 50% for subsidiaries of foreign businesses. More than two-thirds of firms are innovative, and 13% are exclusively dedicated to research. France is ranked fifth worldwide for the filing of European and international patents in the medical device sector, with 3,750 patents per year. (SNITEM, 2019)

AN ATTRACTIVE AND ACTIVE ECOSYSTEM

Nine innovation clusters are contributing to the emergence of R&D projects in medical technologies. Examples of support structures in the sector include business clusters (Medical Technology Center, À l'Ouest des Dents), clusters (I-Care), technological centers (Haute-Champagne Technology Center, Temis in Besançon) and associations (BioMedical Alliance).

MEDICAL EXCELLENCE

France is a pioneer in the launch of an artificial pancreas device, developed by the Grenoble-based company Diabeloop. What's more, in 2018, the Necker Hospital teams performed a complete tracheal reconstruction under cardiopulmonary bypass surgery on a 12-year-old child using a tubular graft, the first of its kind in the world.

INNOVATIVE STARTUPS

The French medical device industry is home to many innovative startups, including Urgotech, whose brain training solution to relearn how to sleep received an Innovation Award at the CES 2019. Moreover, the Paris-based startup Wandercraft has developed Atalante, an exoskeleton that restores independence and mobility to people in wheelchairs.

MEET FRENCH HEALTHCARE BUSINESSES



Since its incorporation in 2003, [AIRFAN](#) designs and produces centrifugal blowers for respiratory devices requiring reliability and high performance. AIRFAN turbines operate 24 hours/day, 365 days/year at the heart of demanding health care respirators. AIRFAN is ISO9001 and ISO13485 certified.



[ATA Medical](#) is the leader company in France for the hygienic air treatment with more than 2000 references in France. Our compact devices effectively recirculate, filter, and disinfect air from bacteria, fungus, and viruses like SARS-COV2 causing COVID-19, and even surfaces. Our objective is to reduce infections in Hospital areas and risk zones through reliable products, developed by an engineering department with more than 20 years of experience.



[CREATIVE EURECOM](#) brings your idea to production. We act as a contract manufacturer, from R&D to production, to define, design, develop and manufacture innovative medical devices. We offer various levels of services (Electronics & Software, Mechanics, System Engineering), tailored to the needs of our clients, throughout the whole product life cycle. Founded in 1988, we have continued to value a strong culture of innovation and expertise in complex software, electronics and mechanical development to deliver turnkey medical devices. ISO 13485



Since 50 years, [DIDACTIC](#) is manufacturer and distributor of single use devices. Located in France, Didactic sells its medical devices in all French hospitals and in 40 countries all over the world. With its 4 brands, Polysem Medical, Dr Helewa, Intermed and Infineed, Didactic offer a large range of products : - Protection (examination gloves and surgical) - Infusion sets, injection, urology and care - Oral Care (oral care sticks and aspirated devices for ICU units) - Hygiene, confort and care treatment for dependant patients



[Fizimed](#) provides unique connected medical technologies that are easy to use and that changes the way women take care about their health on a daily basis. Our products are user-friendly and easily accessible solutions, developed in collaboration with healthcare professionals to guarantee efficient personal training success based on medical standards. Our product Emy, a connected Kegel trainer, was developed to allow women to strengthen their pelvic floor efficiently and with a smart and fun mobile app at home. Emy is a connected biofeedback device with patented and innovative sensor technology and CE-certified medical device class I.



[HEALTIS](#) is a MRI Safety and Compatibility laboratory. ISO/IEC 17025 accredited* for its testing services, HEALTIS performs testing in compliance with the latest applicable international standards. (ASTM F2052, F2213, F2182, F2119, ISO/TS10974). Whether you need to evaluate the safety of your medical device in an MRI environment for technical/regulatory purposes, are looking to organize MRI safety training for you or your staff, or require consulting in regards to the MR compatibility of your product in the R&D phase; HEALTIS can help.



[SurgiMedia](#) is a French company that provides solutions to manage and operate a wide range of operating room equipment and devices centrally, to record surgeries or to share it with a colleague or students. We design and produce our solutions in Grenoble. Which mean we master them perfectly and so we can adapt them to the specific demands of our customers. For the record, ISIS was founded in 2001 by a team of 5 engineers with a background in cutting-edge technologies such as surgical robotic and navigation.



[I-Virtual](#) is developing a medical grade vital signs measurement solution based on the analysis of the video stream taken from a webcam. By using artificial intelligence, I-Virtual measures heart rate and respiratory rate. Also, it will soon measure a full range of vital signs such as SpO2, blood pressure, vasodilatation and pupillometry. Moreover, I-Virtual provides daily well-being information such as HRV, Stress level and emotional valence. For car manufacturers, I-Virtual is able to give information about drowsiness and the well-being.



[LABELIANS](#) (CML-ID group) is a major player in the laboratory world and the leading distributor of disposables, equipment, furniture and services to medical laboratories in France. Its production unit, CEB, has an expertise in manufacturing Medical Devices (MD) and (IVD), PEHD bottles, OEM products.



[Lebronze alloys](#) is an industrial group manufacturing high performing alloys for various industries, such as aerospace, automotive, etc. including healthcare. Lebronze alloys has notably developed Steriall®, the antimicrobial copper solution with the most effective and long-lasting antimicrobial power. Among the antimicrobial copper offers available on the market, Steriall® is the one that has been the subject of the most peer-reviewed scientific publications. It is mainly used for safe antimicrobial architectural elements.



Certified ISO 9001 ISO 13 485 and ISO 14 001, [MANUDO](#) is dedicated to medical devices by Heat sealing, high frequency welding and thermoforming. Manufacturer of flexible bags: for biotechnology, dialysis, blood bags, warming bags, freezer bags, stem cell culture bags... Blisters and thermoforming for implants... Made with specific materials: EVA, PU, PVC without DEHP, PETG medical, PC, complex film, HDPE, LDPE, SEBS, PP, etc.



As the most recent strategic segment within [Rousselot](#), we have drawn upon Rousselot's 125+ years of worldwide expertise and proven track record of pharmaceutical gelatins and collagens to develop X-Pure®, an innovative range of purified gelatins and collagens specifically designed for (bio)medical applications. Offering unique advantages to assure performance, quality and safety, X-Pure is backed by strong scientific data and on-going research. Rousselot Biomedical is committed to facilitating the use of X-Pure in your applications and to help "Advancing medical science".



[SUBLIMED](#) is a start-up healthcare company that develops medical devices for managing chronic pain. Our mission is to closely work with patients and healthcare professionals to offer innovations adapted to the treatment and the daily life of chronic pain patients. SUBLIMED products are under prescription only



[SuriCog](#) develops and markets "Gaze-Tracking" technologies for the exploration of major human brain functions (executors, neurocognitive) by generating quantitative and robust neuromarkers, scientifically validated. The EyeBrain family, certified as a Class IIa MedDev, has proven its applicability and clinical relevance, with more than 50 research centers clinics equipped worldwide. Today, SuriCog products are also used daily by liberal practitioners (Neurologists, Orthoptists) The new EyeBrain T2 will be launched internationally at Medica



[Tesalys](#) is a French manufacturer of equipment for the treatment of infectious waste on site. Toulouse, a global showcase of European industrial know-how, has brought Tesalys the elements necessary for the international development of its STERIPLUSTM technology. With the STERIPLUS™ crusher-sterilizer, Tesalys has quickly become a leader in bio-contaminated waste treatment systems on the production site. Tesalys is now present through a network of distributors in more than 90 countries on five continents..



[TESSAN](#) is a French telemedicine solutions provider, offering integrated teleconsultation solutions (hardware and software) to proximity players like pharmacies or municipalities facilities. Our offer is composed of proprietary secure software and its integration in plug-and-play connected telemedicine cabins and kiosks bundling 7 EU-certified medical devices included - thermometer, oximeter, stethoscope, blood pressure monitor, otoscope, dermatoscope and scale. By setting-up TESSAN solutions in patients immediate neighbourhood, health care professionals and public players tackle roadblocks stopping large-scale adoption of the technology. In a word, TESSAN provides quality telemedicine, close to you.



Since 1980, [T.M.](#) specializes in the manufacturing of O2 therapy devices (flowmeters and pressure regulators with pre-adjusted flows or ball type; blenders; etc) suction equipment (continuous suction controllers and ejectors: analog or digital; collection jars; etc) and rail & accessories (shelves; trays; etc). With sales of 8M€ (65% of its business abroad), T.M. is represented by more than 400 distributors in around 100 countries worldwide. Its quality approach which led to the ISO 13485 certifications and to the CE marking of all the products.



[TEKNIMED](#) designs and develops, manufactures innovative biomaterials and ancillary mixing/delivery systems. Our long standing experience in the sector enables us to offer a large range of innovative Medical devices. Based in France, TEKNIMED presents on its own a unique combination of skills in the 5 major biomaterials areas : Calcium phosphates, Resorbable Polymers, PMMA Bone cements, Textiles and Instrumentations.

FRANCE, THE MOST ATTRACTIVE COUNTRY IN EUROPE FOR FDI

France became Europe's top destination for foreign direct investment (ahead of UK and Germany), attracting 1,197 projects in 2019, with a 17% annual increase and a 18.8% market share. According to EY Europe Attractiveness Survey (May 2020) *"For the first time, France attracted more FDI projects than any other country last year. France's resurgence, which has gathered pace since 2017, is a direct result of reforms of labor laws and corporate taxation, which were very well received by domestic and international investors alike."*

France's newfound attractiveness stems from the country's ambitious transformation that we have been leading since 2017. We have reformed our labor market, reduced capital taxation, lowered corporate tax, helped our SMEs to grow thanks to the PACTE Act, and invested hugely in innovation.

France, in just two years, has once again become the country to which international investors turn. The global crisis that we are currently experiencing should not make us lose sight of our success. Beforehand, France boasted a number of key strengths: growth was above the euro zone average, more than 500,000 jobs had been created in two years, and business investment was at an all-time high.

Source: Foreign investment in France 2019 Annual Report

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[French Healthcare](#) is an innovative initiative aimed at bringing together French businesses, researchers and healthcare professionals to jointly promote their activities, expertise and technologies internationally. Business France, the national agency supporting the international development of the French economy, in partnership with the French Healthcare Association and the Ministry for Europe and Foreign Affairs, is responsible for promoting the brand, which aims to coordinate a team approach to stimulate international cooperation and the influence of France's key strengths.

<https://twitter.com/FrHealthCare> EN

<https://www.linkedin.com/company/french-healthcare-en/>



Choose France is a registered trademark of the French government that promotes France's economic attractiveness internationally.



Business France is the national agency supporting the international development of the French economy, responsible for fostering export growth by French businesses, as well as promoting and facilitating international investment in France. It promotes France's companies, business image and nationwide attractiveness as an investment location, and also runs the VIE international internship program.

Business France has 1,500 personnel, both in France and in 55 countries throughout the world, who work with a network of partners. Since January 2019, as part of the reform of the state support system for exports, Business France has given private partners responsibility for supporting French SMEs and mid-size companies in the following markets: Belgium, Hungary, Morocco, Norway, the Philippines and Singapore.

For further information, please visit: www.businessfrance.fr @businessfrance

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