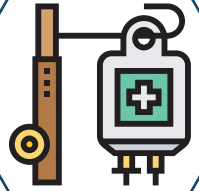


DOMINICAN REPUBLIC

Healthcare and Medical Devices
Manufacturing Industry





FREE ZONES
DOMINICAN
REPUBLIC

Global Business.
Done Right.

www.drfreezones.com

About the Dominican Republic

Strategically located: an integrated Nearshore Option in Latin America

The Dominican Republic is a country full of opportunities. Emerging as one of the most attractive nations for doing business in the Western Hemisphere, in 2015 – 2019, it was the Latin American country with the highest economic growth, with an average annual growth rate of 6.1%. Its strategic nearshore proximity to the continental USA makes it the best choice for a just-in-time solution to global manufacturers.

The Dominican Republic maximizes its geographic advantages, by having developed a top-of-the-line transport infrastructure. Being a small developing nation, it has nine international airports, twelve ports and more than 20,000 kilometers of integrated roads. According to The Global Competitiveness Report 2019-2020, the Dominican Republic has the best transport infrastructure in the Latin American and Caribbean Region.

Traditionally, the country has been recognized as a major touristic destination in the Caribbean, being currently one of the most visited country in the Western Hemisphere, receiving around 6 million tourists attracted by the beautiful natural resources, rich culture and history, entertainment and sports. However, the Dominican Republic also hosts one of the most important manufacturing industries and logistics services in the Region, that has been able to compete worldwide thanks to the free zones platform that the country has developed.

Business Outlook

The Free Zones are proven tools for economic growth, export diversification and competitiveness, in both advanced and developing economies. In the case of the Dominican Republic, free zones have led the insertion of the country in sophisticated global value chains, promoting increases in productivity, jobs and skills upgrading and industrial sophistication.

The Dominican legislation defines Free Zones as "a geographic area of the country under special customs and tax controls, in which enterprises will be licensed to devote their production of goods or services to foreign markets through the granting of incentives to stimulate their development".

Free Zones began their development in the Dominican Republic in 1969. Thanks to this program, it has been have been successfully attracting projects of foreign direct investment for the last 50 years.

Free Zones in the Dominican Republic: Main Indicators

176,655

Direct jobs and more than 200,000 indirect jobs.

57%


Of total exports worth more than US\$ 6,270 million.

US\$ 6.3 billions

Accumulated investment - from the US to the Dom. Rep., Canada, United Kingdom, Germany, Brazil, China, Etc.

+700

Companies operating in 27 of the 32 provinces of the country.



The Free Zones Regime provides both domestic and foreign investors with 100% exemption in the payment of virtually all national and local taxes, including:

- Corporate/Income Tax
- Value-added Tax
- Import Duties and Tariffs
- Taxes on Assets, Real Property and Patents
- Municipal Taxes

In addition, it offers other incentives that go beyond tax exemptions, comprising: a sector-specific minimum wage; simplified customs procedures; a customs unit headed by a deputy director exclusively for free zone operations; and a special program that provides financial and operational assistance for the structuring of training programs.

There are 74 free zone industrial parks offering world class services and facilities. Currently, some of these parks, especially those with private administration, provide shelter services, allowing tenants to concentrate efforts in its manufacturing processes. Some of these services include: recruitment and pre-selection of human resources, labor relations, payroll, financial transactions, payments to suppliers, and logistics services involving storage, consolidation and distribution of goods.

Medical Devices & Pharmaceutical Products

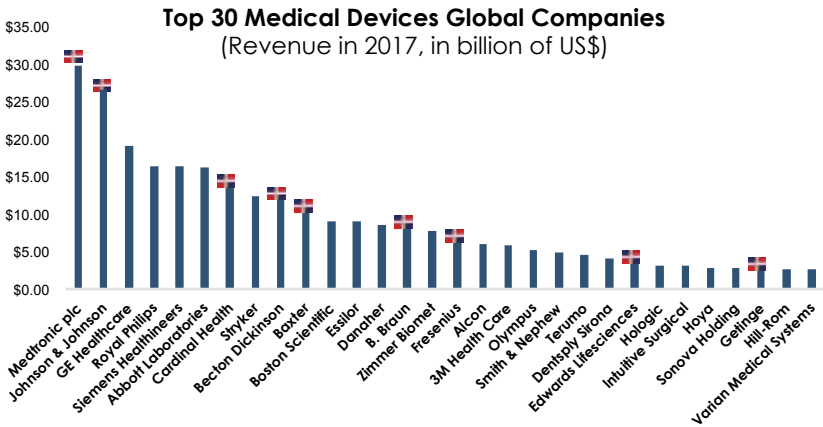
Medical Devices manufacturing is one of the most dynamic export industries in the Dominican Republic. Moreover, the country has positioned itself as the third developing country with the highest export value of medical and surgical instruments worldwide.



Currently, thirty-four (34) medical device and pharmaceutical products manufacturers are operating under free zones regime, generating more than 26,000 direct jobs, with an accumulated investment of US \$ 1,358 million. These investments are 4 times larger than those registered in 2008. As a result, in 2019 the free zones exported medical devices for US\$ 1.6 billion, which represents a growth of 10% compared to the previous year.

The "Top 30 Medical Device Companies" Report, published by "Medical Product Outsourcing" Magazine (MPO) reveals that nine (9) of the thirty (30) largest global medical device companies have direct manufacturing operations in the free zones of the Dominican Republic.

Medical devices exports are not expanding only for these new investments, but also because established companies have continued to grow locally and bringing more stages of their production processes the country. These processes include: intermediate components manufacturing (i.e. injection molding, extrusion) ETO and E-Beam sterilization, and the production of more sophisticated products.



As of 2018, the Dominican Republic was a leading USA supplier in different medical device categories, including:

- 1st supplier of ostomy appliances
- 2nd supplier of Medical and Surgical Instruments, including infusion sets and blood therapy equipment
- 3rd supplier of Surgical Drapes
- 4th supplier of Electro-Medical Instruments and Appliances
- 4th supplier of Parts and Accessories of Electro-Diagnostic Apparatus
- 11th supplier of Orthopedic Appliances

Directory of Companies

AccuMED Corp, a subsidiary of Lear Corporation

Location:

Nigua Industrial Park

ITABO Industrial Park (PIISA)

Contact:

Ramón Olivares / rolivares@accumedtech.com

Selvi García / sgarcia@accumedtech.com

www.accumedtech.com / www.lear.com

Products: OEM / CM. Manufacturer of medical devices for securing medical products to the body, applications in sleep apnea, orthopedics, respiratory, trachea straps, blood pressure cuffs, diabetic insoles, urology straps, oxygen bags, among other products

Arjo Dominican Republic

Location:

ITABO Industrial Park (PIISA)

Contact:

Andrew Thompson / andy.thompson@arjo.com

www.arjo.com

Products: Patient transfer solutions.

Arriol International, S.A.

Location:

San Isidro Industrial Park

Contact:

Antonine Seguin / aseguin@arriol.com

Carolina Rodríguez / crodriguez@arriol.com

www.arriol.com

Products: Production of medical devices and Diagnostic Kits, OEM and private label, endovascular products, foley catheters, electro-mechanical devices, irrigation trays, procedure trays, blood transfusion sets, syringes, other products.

B. Braun Dominican Republic

Location:

Las Américas Industrial Park

Contact:

Gary López / gary.lopez@bbraun.com

www.bbraun.com

Products: Infusion and injection solutions.

Baxter

Location:

ITABO Industrial Park (PIISA)

Contact:

Roberto Terán / Roberto_teran@baxter.com

Products: Intravenous set assembly.

BD, formerly Carefusion Health D.R.

Location:

Las Américas Industrial Park

Contact:

Giraldy Vásquez / giraldy.vasquez@bd.com

www.bd.com

Products: Biopsy needles and surgical kits.

Cardinal Health D.R.

Location:

Las Americas Industrial Park

Contact:

Jesús Yin / jesus.yin@cardinalhealth.com

www.cardinalhealth.com

Products: Disposable surgical drapes.

Caribbean Custom Mold

Location:

Las Américas Industrial Park

Contact:

Michael Cave / mcave@fla.mold.com

Products: Plastic Molding.

CEA Global Dominicana, now part of Biomedical Innovations, a Nissha Company

Location:

San Pedro de Macorís Industrial Park

Contact:

Roberto Rodríguez / rrodriguez@ceamedmfg.com

www.ceamedmfg.com

Products: Precision plastic molding, product development and complete products assembly and packaging, disposable and reusable electromechanical devices.

Convatec Dominican Republic

Location:

ITABO Industrial Park (PIISA)

Contact:

Martha Hidalgo

www.convatec.com

Products: Ostomy care and advanced wound care, drainable pouches.

Corflex Caribe, S.R.L.

Location:

San Isidro Industrial Park

Contact:

Paul Lorenzetti / paul@corflex.com

José Aponte / jose@corflexcaribe.com

www.corflex.com

Products: Orthopedic products.

DAS Medical

Location:

La Romana Industrial Park

Contact:

Woo Young Shin / wyshin@das-medical.com

Products: Cardiovascular components, medical apparel, disposables, drain bags.

De Royal Intercontinental

Location:

PISANO Industrial Park

Contact:

Simón López / slopez@deroyal.com

www.deroyal.com

Products: Wound care, orthopedics, OEM.

Ecolab / Microtek Dominicana

Location:

La Romana II Industrial Park

Las Américas Industrial Park

Contact:

Fernando Pinhao / Fernando.pinhao@ecolab.com

www.ecolab.com

Products: Disposable linen & surgical drapes.

Edwards Lifesciences

Location:

ITABO Industrial Park (PIISA)

Contact:

Omar Jiménez / omar_jimenez@edwards.com

www.edwards.com

Products: Intravenous set assembly.

EG Gilero

Location:

Las Américas Industrial Park

Contact:

James Gaffney / jgaffney@eg-gilero.com

Arturo García / acohen@egindustries.com

www.egi.net

Fresenius-Kabi, Fenwal International DR

Location:

ITABO Industrial Park (PIISA)

Contact:

Bernardo Álvarez / bernardo.alvarez@fresenius-kabi.com

www.fresenius-kabi.com

Products: Blood collection, separation and processing.

Global Resources International Dominicana --Grid

Location:

La Romana II Industrial Park

Contact:

Abel Martínez / amartinez@gri-dominicana.com

www.gri-usa.com

Products: Contract manufacturing services, medical devices, industrial products, and protective solutions.

IntraPac Dominicana, formerly Technical Precision Plastics Dominicana

Location:

ITABO Industrial Park (PIISA)

Contact:

Jaime Ramírez / jramirez@intrapacinternational.com

Esther Zabala / ezabala@tpp-tmp.com

Products: Precision plastic molding.

Johnson & Johnson Dental Care

Location:

ITABO Industrial Park (PIISA)

Contact:

Erica Fernández

www.jnj.com

Products: Dental floss.

Laboratorios Magnachem International

Location:

San Critóbal

Contact:

Federico Gómez / federicogomez@magnachem.com

www.magnachem.com

Products: Medical laboratories. Pharmaceutical drugs and other healthcare related products.

Laboratorios Rowe

Location:

Perlav Industrial Park

Contact:

Ezequiel de la Cárcova / ecarcova@rowe.com.do

Products: Medical laboratories. Pharmaceutical drugs and other healthcare related products.

Medsorb Dominicana / Carwild Corp

Location:

San Pedro de Macorís Industrial Park

Contact:

Joel Wildstein / joel@carwild.net

David Wildstein / david@carwild.net

Trudy Richard / Trudy@carwild.net

www.carwild.net

Products: Contract manufacturing of disposable devices, specializing in medical absorbent technologies, surgical sponges, medical assembly.

Medtronic

Location:

San Isidro Industrial Park

Contact:

Paolo Tolari / paolo.tolari@medtronic.com

www.medtronic.com

Products: Surgical and laparoscopy devices.

Metrix

Location:

ITABO Industrial Park (PIISA)

Contact:

Donelle / d@metrixco.com

Leonardo Salazar / lsalazar@metrixco.com

www.mextrixco.com

Products: 3rd party manufacturing. RF sealing, heat sealing, assembly of medical devices, disposables.

Microport , formerly Liva Nova / Sorin Group DR

Location:

Las Américas Industrial Park

Contact:

José Luis Deschamps / jose.deschamps@crm.microport.com

www.microport.com

Products: Cardiac rhythm management solutions.

Nypro , a Jabil company

Location:

ITABO Industrial Park (PIISA)

Contact:

Cliff Csulik

www.nypro.com

Products: Medical devices.

PACON MANUFACTURING

Location:

San Isidro Industrial Park

Contact:

Paul Guth / pguth@paconmfg.com

Domingo González / dgonzalez@paconmfg.com

www.paconmfg.com

Products: Medical surgical drapes, medical wipes.

OPTEC USA

Location:

San Pedro de Macorís Industrial Park

Contact:

Daniel Suárez / dan@optecusa.com

Max Magnou / max@optecusa.com

www.optecusa.com

Products: Custom spinal, custom to cast, custom to measurement, prefabricated adult and pediatric spinal, hip abduction, neck, lower limb and knee.

Oscor Caribe

Location:

Las Americas Industrial Park

Contact:

Thomas Osypka / tosypka@oscor.com

Bethania Tavárez/ btavarez@oscor.com

www.oscor.com

Products: Pacemakers & components, catheters.

QEL Dominicana

Location:

Esperanza Free Zone Park

Contact:

Jeff Ayoub / jeff.ayoub@qmdmedical.com

Pedro García / Pedro.garcia@ut.com.do

www.qmdmedical.com / www.bypoverseas.com

Products: Elastic bandages.

Remington Medical

Location:

Las Américas Industrial Park

Contact:

Attly Aycock / attlya@remmed.com

Julia Brito / juliab@remmed.com

www.remmed.com

Products: Contract manufacturing services. From design and manufacturing to packaging and sterilization. Biopsy needles. Pacemaker cables.

Technical Precision Plastics Dominicana, Ltd. / IntraPac Dominicana

Location:

ITABO Industrial Park (PIISA)

Contact:

Jaime Ramírez / jramirez@intrapacinternational.com

Products: Precision plastic molding.

Main Industrial Parks



ITABO Industrial Park (PIISA)

Operating since 1985, providing facilities & business solutions for your nearshore manufacturing operations, as well as with modern & convenient locations for call center, BPO/ITO Services operations.

José Tomás Contreras

Executive Vicepresident
jtcontreras@piisa.net

Denisse Sena

Marketing Manager
dsena@piisa.net

Parque Industrial ITABO, P. O. Box 21427, Santo Domingo, Dominican Republic
Phone: (809) 957-2020 • www.piisa.com



La Romana Free Zone

La Romana Free Zone was the first free trade zone in the Dominican Republic. With two locations, is home to high-value manufacturing companies whose products are exported primarily to the United States, and require a considerable amount of skilled manual labor.

Julio López

Administrator
jjlopez.zfr@claro.net.do



Winner – SMEs – Americas

Antigua Carretera Casa de Campo, La Romana, Dominican Republic
Phone: (809) 223-5815 / (809) 723-1493 • www.zfromana.com



LAS AMÉRICAS
FREE ZONE PARK

Las Américas Industrial Free Zone Park

World-class private industrial park, offering industrial building and services for over 30 years.

Strategic location, high quality infrastructure, 29 tenants employing over 13,000 people.

Claudia Pellerano

President

c.pellerano@zfla.com

Luis Manuel Pellerano Soto

Marketing and Industrial Relations Manager

l.pelleranosoto@zfla.com

Km. 22, Autopista Las Américas, Santo Domingo, Dominican Republic

Phone: (809) 549-2031 • www.zfla.com

PROINDUSTRIA Proindustria
CENTRO DE DESARROLLO COMPETITIVO INDUSTRIAL

In the early 70's, former Industrial Development Corporation, was in charge to build, develop and operate public free zone parks. As of today, Proindustria administers 17 public free zone parks throughout the Dominican Republic, including San Pedro de Macorís, the second largest in the country.

Karina De Los Santos

New Business

kmdelossantos@proindustria.gob.do

Ave. 27 de Febrero esq. Av. Luperón, Santo Domingo

Phone: (809) 530-0010 • www.proindustria.gob.do



Puerto Plata Free Zone

Constructed in public landing and operated by a nonprofit organization, started operation in 1973. The Puerto Plata Industrial park is located nearby the Port of Puerto Plata, the main harbor in the north coast of the Dominican Republic.

Karina Abbott

Executive Director

karina@zonafrancapp.com

Carretera de Navarrette Km. 2.5, Puerto Plata 22, Dominican Republic

Phone: (809) 970-7389 / (809) 970-7387 • www.zonafrancapp.com



San Isidro Free Zone

A world-class industrial free zone. Strategically located in Santo Domingo, San Isidro Free Zone is a much-diversified park that host over 40 renowned companies, representing a variety of manufacturing activities and services.

Luis Guillermo Angarita

Vice President Marketing

langarita@zfsi.com

Carretera San Isidro, Santo Domingo, Dominican Republic

Phone: (809) 476-1800 / (809) 748-1100 • www.zfsi.com



CORPORACION
ZONA FRANCA
SANTIAGO

Santiago Industrial Free Zone Corporation

Over 40 years of experience and innovation offering a world of facilities to our more than 75 client companies.

Miguel Lama

President

mlama@notions.com.do



FDI
FREE ZONES
OF THE YEAR
2017

Katy Lizardo

Administrator

klizardo@zonafrancasantiago.com

Fernando García

Comercial and Project Manager

fgarcia@zonafrancasantiago.com

Av. Mirador del Yaque Santiago,

Dominican Republic

Phone: (809) 575-1290

www.zonafrancasantiago.com/en/



Santiago Norte Industrial Park (PISANO)

Operating since 1989, providing excellent conditions to technological, manufacturing and services companies. World Class facilities with a high skilled labor force.

Federico Domínguez

President

fdominguez@pisanozf.com

Jeannette Domínguez Aristy

Executive Vicepresident

jdominguez@pisanozf.com

Autopista Joaquin Balaguer, Km. 5, Santiago, Dominican Republic

Phone: (809) 241-8111 • www.pisanozf.com



Global Bussiness done right.

Learn more about Dominican Republic's
Healthcare and Medical Devices Manufacturing Industry

For further information please contact

National Free Zones Council
of the Dominican Republic

Leopoldo Navarro 61
Santo Domingo, Dominican Republic

Investment & Promotion
Silvia Cochón
Ph (809) 686-8077 ext. 2021
s.cochon@cnzfe.gob.do

Julissa Burgos
Ph (809) 686-8077 ext. 2020
j.burgos@cnzfe.gob.do

Andriana Payano
Ph (809) 686-8077 ext. 2019
a.payano@cnzfe.gob.do

