



## TREK-E KOMPOSIT

### Short information

#### General and Financial Information

- Total Sales 2019 (RU & International) 30 mln rub
- Total Market share (Russia & Other Countries)
- Russia 10%
- Other Countries 0 %
- Main relevant product groups within company Portfolio:
  - ✓ ZIMMER BIOMET
  - ✓ DePuy Synthes
  - ✓ Stryker

■ Logo's of relevant brands  ZIMMER BIOMET  
Your progress. Our promise:

  DePuy Synthes  
PART OF THE Johnson & Johnson FAMILY OF COMPANIES

■ Currently present in:

Russia

- E-commerce: NO
- Main buyers: distributors
- Cooperate with:
  - ✓ Russia: Rosatom, Rostech
  - ✓ Export: Mebster (Czech Republic)
- Certification

On Russian territory

#### Points of differentiation compared with other market players?

- ✓ The main material for the production of implants and tools is Russian high-quality titanium.
- ✓ The technology for the production of titanium forging for the group blank of the femoral component of the hip prosthesis was developed and introduced.
- ✓ We emphasize the environmental friendliness of this technology and compliance with the most stringent requirements of careful production.
- ✓ All processes are carried out in a single production specially designed for the manufacture of hip prosthesis.
- ✓ Original technology of hip joint prosthesis heads production with high-precision geometry.

#### Key strengths / Innovation

##### What's in it for Partner?

- ✓ Private Label
- ✓ «ZAO TREK-E KOMPOSIT» Ltd. has more than 20 years of experience in the production of hip joint prosthesis and tools for their installation. Manufacturing processes and quality control are organized in accordance with international standards. The company has a number of unique technologies that allow it to engage in export activities.
- ✓ Our company is a family business so we are responsible for the highest level of quality
- ✓ Flexible payment terms for regular professional customers
- ✓ Lack of distributors abroad

##### Innovations

- ✓ Own manufacturing technology of the hip joint prosthesis stems from titanium alloy.
- ✓ Own technology of applying a porous coating of metal. Similar equipment is not produced in Russia.
- ✓ Own technology of grinding and polishing modular heads.
- ✓ We are ready to supply 100,000 (Russia) + 300 000 and more (Export) pieces of femoral components per year. In monetary terms, this is 4 billion rubles.
- ✓ Also, this technology allows you to quickly and cost-effectively switch to different types of femoral components.
- ✓ The high accuracy of the manufactured workpiece allows you to organize a robotic line for the production of femoral components.
- ✓ The strength characteristics of titanium when using this technology allow us to produce rasps.
- ✓ The technology is eco-friendly.

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Presentation

Video



NO Limitations



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EXPORT CENTER